

Message Text

UNCLASSIFIED

PAGE 01 CARACA 04579 240143Z

46

ACTION COME-00

INFO OCT-01 ARA-10 ISO-00 EB-07 DOTE-00 AID-05 CG-00 /023 W

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R 231803Z APR 76

FM AMEMBASSY CARACAS

TO SECSTATE WASHDC 2906

UNCLAS CARACAS 4579

EO 11652 NA

TAGS: BENC VE

SUBJ: MAJOR PROJECT: COUNTRY-FINANCED PROGRAM- MARITIME
NAVIGATION SYSTEM

REF: STATE 90540

1. MESSRS VAN ETEN AND SEE OF ITT HAD TWO-TO THREE-HOUR SEPARATE MEETINGS BOTH WITH DR. JOSE HEDDERICH OF THE DIRECTORATE OF MERCHANT MARINE AND WITH ADMIRAL MEDINA, CONSULTANT.
2. ITT OFFICIALS HAD THE IMPRESSION THAT REQUIREMENTS OF GOV REGARDING A NAVIGATION SYSTEM ARE NOT YET WELL DEFINED BUT THAT ON THE OTHER HAND HEDDERICH WAS DEFINITELY LEANING TO THE DECCA NAVIGATOR SYSTEM. MEDINA APPEARED TO BE MORE OPEN MINDED AND APPARENTLY INTENDS TO PRODUCE A REPORT BASED ON AN HONEST STUDY.
3. ITT OFFICIALS WERE WELL AWARE THAT THE MATTER HAS NOT YET REACHED THE STAGE WHERE A BUYING DECISION IS BEING MADE BUT INTEND TO PROVIDE MEDINA WITH MORE TECHNICAL DATA. EMBASSY SUGGESTED THAT ITT ALSO PREPARE A SCHEMATIC INCLUDING COST FIGURES ON A SYSTEM WHICH WOULD PROVIDE VENEZUELA WITH PRECISION COASTAL AND INTERNAL WATERWAY NAVIGATION FACILITIES WITH SOME LIMITED COVERAGE INTO THE CARIBBEAN.
4. FYI: EMBASSY WAS CALLED BY REPRESENTATIVES OF THE MEGAPULSE CORPORATION, WHO INTEND TO VISIT THE SAME VENEZUELAN OFFICIALS DURING THE WEEK MAY 10-14.
SHLAUDEMAM

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Margaret P. Grafeld
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